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**From:** Leandros Kontogouris <aphle@otenet.gr>  
**To:** Panayis <peter@suttonlawgroup.com>; Eleftherios Georgiou <tedgeorgiou@yahoo.com>  
**Sent:** 30 October 2000 20:40  
**Subject:** re you message in my answering machine

Panayoti:

I received the message that you left on my answering machine. Thanx.

You were probably calling me from your cellular because there were gaps in the message, but I think I more or less got the gist out of it.

I think you said that the Pennie&Edmonds have no (?) conflict in taking on our patent but that they may be busy. As a result, you will talk to them later in the day and judge for yourself (?)  
(If what you said is that they do have a conflict, should we worry about their stealing our idea, or writing the patent of their other client in such a way as to preempt us?)

You also suggested that we may want to deal with a patent agent that can dedicate as much time and attention as it takes to deliver this on time. I agree with you.

You have the knowledge of the patent agent market and I ask you to use your best judgement to decide if Pennie&Edmonds are suitable (though they would be convenient because they already have heard of the idea and were positive about it).

In general, you may want to follow the "path of least resistance" to locate the agent that:

- (a) is experienced/proficient in software concepts for the internet/cellulars/iDTV
- (b) is capable, cooperative and respected by the US Patent Office
- (c) has available time and we are important to her/him
- (d) is reasonable with costs

As I wrote you earlier, I sent you the \$2,500, so that we may start at the soonest.

I am out for the evening again, but if necessary, I can be contacted in +301 98.58.006 after 10:00pm (greek time).

We have discussed the selection criteria before, I know we are in the same wavelength and most importantly I trust your judgement. So, feel free to take an initiative concerning what agent to approach (after all, we are all stakeholders in this).

Just let me know what happens by dropping me a brief e-mail and we can talk tomorrow.

Also, please let me know what you think concerning the other webpage material that I sent you.

rgds,

Leandros.\_